ADDING VALUES TO WORK

FOCUS

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Adding Values to Work

Issue 03, August 2018

Our Director, attending two prestigious kickoff events

Aruba - Atmosphere APAC

Mr. Atul Gosar, our director attended an event with Mr. Keerti Melkote - President & Founder of Aruba, in Bangkok, and experienced the technical vision of how you can enable Intelligent Edge capabilities in your business with the Aruba Mobile First Architecture.

It presented an opportunity to join over 1,800 of peers around the globe & to learn, collaborate and influence the direction of Aruba products that deliver the enterprise-class wireless, wired, security, location, and branch solutions.

Paloalto - SKOBeyond Toronto

Network Techlab (I) Pvt. Ltd. team also attended the Palo Alto Networks #SKOBeyond in Toronto, Canada. A strong kick off with individual and team awards, promotion announcements, and executive speakers in presence of Mr. Nir Zuk, founder of PaloAlto and Mr. Nikesh Arora, chairman and CEO.

CFO Speaks

Sanjeet Shah

Mr. Sanjeet Shah is the Chief Financial Officer & Member of the Board at Network Techlab (I) Pvt.Ltd. In his role, he also leads the Legal Relations & Corporate Affairs functions for the company.

Hello All,

Since Working with Network Techlab, my team has been instrumental in shaping Network Techlab's legal strategy and aligning it with the future business landscape. Being a legal and financial head of Network Techlab, we develop a strategy to articulate how you will use the information to support decisions or better understand the cost in a business context.
We ensure that our operating model supports the resourcing needed to make data a focus and develop various skills especially Analytic skills.

Establishing an appropriate flow of financial data is the starting point for good financial management, but doing so with cost transparency requires a deeper look into the systems and processes that generate this data. Often, many systems fail to provide the insights needed to adequately manage costs, and you need to go a step further to gain perspective on the "big picture" of how those expenditures truly impact the entire enterprise.
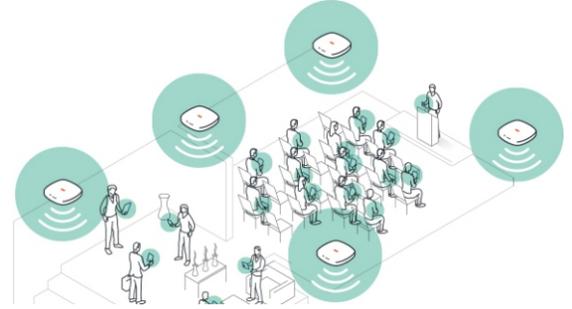
As a CFO, I have to ensure the smooth flow of the financial and legal aspects of the organization and to be the backbone of the prospering organization Network Techlab (I) Pvt.Ltd.

Information Technology

Midmarket is cloud's next big wave

Growing Connectivity for a Digital Workplace

Fast-growing midsize businesses have growing networking needs. Everything from Skype phone calls and video chats to business applications and back-office operations depends on employees having ready access to the information they need anywhere, anytime, from any device. A quality user experience depends on fast, reliable Wi-Fi for laptops, phones and other mobile devices. Increasingly, great Wi-Fi is essential for building security systems, smart lighting and environmental sensors. With the shift to mobile and cloud, wireless traffic volumes are growing, and that's creating more traffic on legacy wired networks thereby driving the need for an upgrade.

To thrive in an increasingly digital workplace, midsize companies face a choice. They can hire more IT staff and buy more networking equipment to expand the network capacity and try to provide a great Wi-Fi experience everywhere. Or they can turn to a trusted solution partner for their networking needs. With cloud becoming more reliable, you can design and install the network for your customer, and then remotely manage their network to ensure the best possible user experience. That way, you can keep their strategic resources focused on business growth, rather than expending precious time and money on the technology fundamentals of keeping the business running.

Aruba has been a leader in building mobility networks for the last 15 years, and we at Network Techlab (I) Pvt.Ltd. bring our expertise in building mobile first networks to creating a managed service. Aruba Central, our cloud-based network management platform, operates at the highest levels of reliability and scalability, with cutting-edge features and pre-configured workflows that securely support multiple tenants in an MSP operations center.

You can rely on Network Techlab for robust expertise and support in providing managed network services, including training, demo resources, and additional margin opportunities. We offer an array of flexible financing options that enable you to choose the financing structure that is right for your unique requirements.

Audio Visual Solution

We bring you the most efficient and convenient meeting tool
The Samsung FLIP.

An interactive display that drives more productive and efficient collaboration without the hassle.

Features:

Creative Thinking
Notation: Draw & write with a pen-to-paper feel
Capture: Capture notes for collaboration
Navigation: Navigate intuitively and scroll with ease
Protection: Protect your valuable ideas

Team Collaboration
Connection: Enjoy versatile connectivity with your devices
Synchronization: Sync viewing, sync control
Presentation: Professionally showcase your work
Distribution: Effortlessly share post-meeting recaps

To download specsheet, visit the below link:
https://www.netlabindia.com/wp-content/uploads/2018/09/Samsung-Flip-Spec-Sheet.pdf
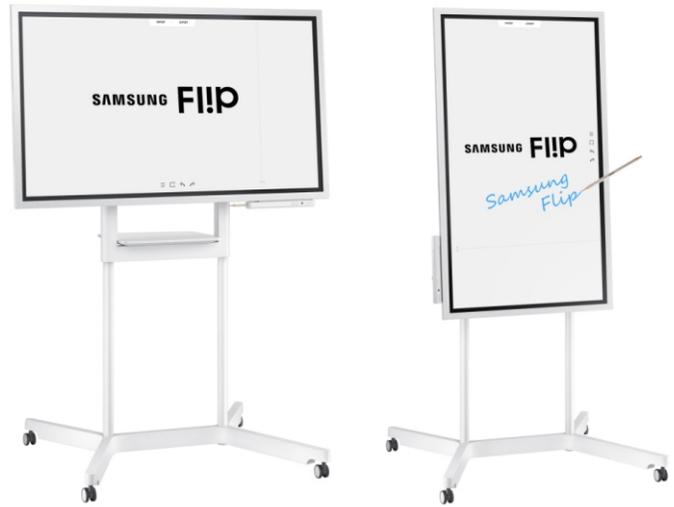
Business Innovation
Touch: Natural touch-driven communication
Design: Pioneering style and comfort
Display: Transform any space into a meeting room
Solution: Intuitively activate your display

Flip Virtual Tour
You can experience Samsung Flip products virtually to
Write, Present, Navigate, Connect & Share

Product Highlights
- Easy Note-Taking on the E-LED Screen
- Lets You Write As You Would on Paper
- Intuitive Navigation
- UHD Picture Quality
- Portrait and Landscape Orientations
- Sync Chart and Laptop/Mobile Devices
- Easily Save and Share Meeting Minutes
- Password Protection for Content
- HDMI, USB 2.0, Touch Out 1 & RJ45 Ports
- Optional, Portable Wheeled Stand

For demo, visit the below link:
https://www.youtube.com/watch?v=webueQv_hYc&feature=youtu.be

With the Samsung Flip, meetings can take place anywhere and at any time, with all vital elements included. Business meeting logistics no longer need to be stressful.
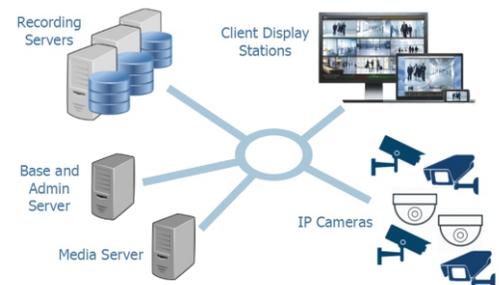
Office Automation

Video management solution - Cloud surveillance & storage

Network Techlab and Milestone offer the market's widest portfolio of IP VMS(Video Management System) solutions spanning from easy to use small, single server solutions to fully scalable advanced solutions for high-security surveillance and alarm centers.

All products in the portfolio are designed based on the same powerful open architecture, which makes the VMS compatible with more IP cameras and video encoders than any other VMS manufacturers do.

VMS products has been optimized to meet the specific needs in the different market segments in terms of:
- Ease of deployment
- Ease of use
- Scalability (number of cameras and single server
  to fully distributed deployment)
- Functionality level
- Integration of third party application

Office Automation II

Quality meets Simplicity in new imageRUNNER color device

By deploying the right multi-functional devices and print management software, each print job is always routed to the most cost-effective device. Network Techlab (I) Pvt.Ltd. with the premium partnership with Canon and industry experience of more than 22 years promises you with best in class printing solutions and services to fulfill your overall organizational needs.

We bring you all new Canon imageRUNNER C3020 which is designed with simplicity in mind and serves to provide greater work productivity and security to users' daily workflow by making operations an ease. With V2 color technology, standard Wi-Fi and Direct Access Point, enjoy quality color printouts with the seamless connection.

With Optional DADF

Features:

- Connect seamlessly to any computer or mobile devices in the same wireless network.
- Authenticate, manage access and track device usage with Department ID.
- Raise productivity with effective finishing accessories and paper handling capabilities.
- Get quality, vivid and vibrant printouts with Canon V2 color.
- Increase productivity by scanning directly to email or folders.
- Supports Ethernet 10/100/1000 BaseT and WiFi LAN connection.
- Scanned documents are automatically rotated with OCR, reducing the need for manual correction.
- Easy setup for unique paper sizes and thick paper support for up to 300gsm.

5 inch Touch Panel

SOLAR ENERGY

Green energy an alternate and efficient source

What We Offer

- ➢ Complete End to End Solutions / Customize Solutions.
- ➢ A Complete Site Survey.
- ➢ Shadow Analysis.
- ➢ On Basis of Site Survey, Design, Solution & BOQ is made.
- ➢ ROI (Return On Investment).
- ➢ Savings in Electricity Bill.
- ➢ Per Unit Rate Cost Calculation after Installing Solar.
- ➢ Opex / **Capex Model
- ➢ Auto Solar Panel Cleaning Options.

The products that are the key components of this solution are:

1. On Grid Solar
2. Off- grid Solar
3. Solar Inverter
4. Solar Street Light
5. Solar Panels
6. Solar Battery

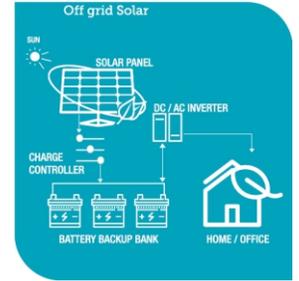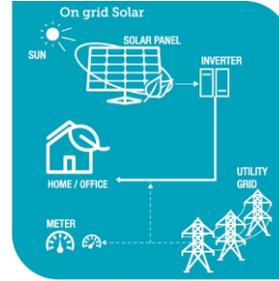Solar Street Light

Solar Water Pump

Monocsrytalline Panel   Polycrystalline Pane   Solar Tubular Battery, @C10

Key features:

1. It's Free: a solar energy system allows you to capture the sunlight, which is available in abundance and is absolutely free. The sunlight can then be converted into usable energy to power domestic/Industrial needs.

2. It's clean: Solar Panels do not emit any harmful greenhouse gases or causes air pollution or acid rain formation unlike in the case of fossil fuels.

3. It's infinite: While non-renewable energy sources like coal, oil and gas are becoming increasingly scarce, the sun's energy is limitless. Whenever sun shines, electricity can be generated and it can be stored as well to be used during night time.

Contact Us:

The Brand Values followed by NTIPL team are:

Intensity
Integrity
Innovation
Intelligence