## Focus



Issue 01, June 2018

#### A Peak into the life of Network Techlab India Pvt. Ltd.



With 22+ years of industry Experience, Network Techlab (I) Pvt. Ltd. specializes in providing End to End customized solutions and services for the entire organizational setup.

The brand character is customized, professional, immediate, helpful, affordable and up-to-date with the latest technological developments.

We are constantly upgrading our solutions and customer service to help our customers reach the maximum satisfaction. To achieve better customer satisfaction we are increasing our solutions width by constantly entering into new product lines and striving to be the 360 degree business solution provider in the industry.

We are not only working with most of the ET 500 companies but also we are providing world class solutions to SME's. Our motto is to be present at all levels of business Organizations and to provide best in class solutions to all size of business. With a strong presence pan India including physical offices in 11 cities, we have been able to cater to the needs and wants of over 7000 satisfied customers.

#### N THIS ISSUE

**Operational Technology** 2 Reducing energy consumption by using less of an energy services. 2 Information Technology Assisting organizations in supporting & maintaining their IT services. Audio Visual Solution 3 The wall, see the greatness. The next generation display technology. Office Automation 3-4Providing machinery & software to digitally create, collect, store & manipulate data for office task. Awards & Accolades 5

#### Director's Desk



#### "Hello Readers,

Thank you for your Trust! Welcome to the FIRST newsletter from Network Techlab (I) Pvt. Ltd. This new electronic newsletter is not only a way for us to an areen, but also a medium to

electronic newsletter is not only a way for us to go green, but also a medium to get a quick recap of what's new in the technological world and what NTIPL has accomplished in recent months!

This newsletter gives its readers an insight into the ever changing world of technology. We at NTIPL have always strived to push the envelope and provide the best in class, end to end services and solutions to our customers.

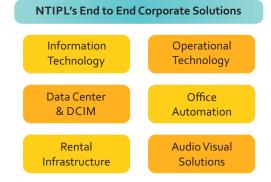
Our product line is vivid and caters to all the domains of an industry's need. We have the latest technological products in Information Technology, operational technology, office automation, Data centers and DCIM solutions, Audio visual solutions and Rental solutions.

During the past month we have made giant strides in energy efficiency solution products and have successfully completed several projects. We also have implemented mission critical Network and cyber security solution, data science- driven behavioral Analytics and security solutions which have led to a more secure functioning of several organizations. We also have installed SAMSUNG video walls in 4 locations. These video walls are the next generation in display technologies.

We also ensure that our employees not only remain fit and happy mentally but also physically. Owing to that we conducted 4 yoga sessions and 3 Aerobic sessions for our employees. It is a small contribution from our part to the campaign of a Fit India.

Thank you for the tremendous support you have bestowed upon us. We are embarking on our journey with only one vision in mind which is to help solve all the business challenges by providing cutting edge next generation technologies.

We are committed towards ensuring your success!" Regards



ADDING VALUES TO WORK

## **Operational Technology**

#### **Energy Efficiency Solutions:**

Reducing energy consumption by using less of energy services.

Across the country organizations /individuals recognize that energy sustainability is critical to fuel their economic and developmental engines. However, with the fast pace of industrial development, we are facing a significant threat to the readily depleting non-renewable energy resources. This model of development poses a question on our ability to sustain the pace of our growth and compels us to explore newer ways of development.





Our solutions will help you to constantly keep check on your energy and helps you to manage it safely for smooth functioning of organization.

The products that are the key components of this solution are:	The key services provided in this solution includes:
Active Harmonic Filters	Root Cause Analysis
Passive Harmonic Filters	Project Consultancy
Detuned Trap Filters	Power Quality Analysis
Capacitor Bank/APFC Panel	Energy Audit
Reactors	Energy Efficiency Consultancy
Transient Voltage Surge Suppressor(TVSS)	Thermography
VFD(Variable frequency Device)	HT/LT Breaker Testing
Lightening Arrestor	RCCB/ELCB Testing
LED Lightening	Electrical Safety Audit

## Information Technology

#### Hyper Convergence and Networking

#### Assisting organizations in supporting and maintaining their IT services.

Hackers are always breaching into a network, bypassing firewalls and other network defenses.

**Data center firewall** are good at handling north-south traffic, in and out of the data center, they are not built for securing east-west traffic within the data center.

East-west traffic can represent 5 times more than north-south traffic, due to an increasing number of communicating web, application and database servers. This means that if a malware penetrates the outer security perimeter, it can launch further attacks inside a vulnerable data center.

But to be effective, micro-segmentation requires a real-time association between applications and security policies. Therefore, east-west traffic between VMs must be analyzed in real-time, up to the Layer 7 application. Using similar technology to modern firewalls, a classifier function has to identify applications by looking at protocol grammar instead of ports.

Nutanix & PaloAlto who are leaders in HCI and Network Security has come up with advanced micro segmentation solution through which applications running on Nutanix can be protected from network security threats with services. Nutanix delivers native VM micro segmentation in addition supporting integration with services available from multiple Nutanix Elevate Technology partners.





## Audio Visual Solution

#### The wall, see the greatness.

#### The Next Generation Display Technology.

A video wall is a special multi-monitor setup that consists of multiple computer monitors, video projectors, or television sets tiled together contiguously or overlapped in order to form one large screen. Typical display technologies include LCD panels, Direct View LED arrays, blended projection screens, Laser Phosphor Displays, and rear projection cubes.



To provide best in class video panels NTIPL has collaborate with the technological giants Samsung for providing our clients with the latest video walls and with our best in class service we provide ultimate solutions which are called as Smart Signage Solutions. This solution deals with high quality Samsung video panels which are available in many versatile sizes suiting your requirement.

Reasons for using a video wall instead of a single large screen can include the ability to customize tile layouts, greater screen area per unit cost, and greater pixel density per unit cost, due to the economics of manufacturing single screens which are unusual in shape, size, or resolution.

# Our offerings in the field of Video Walls include: Premium-grade Professional-grade video walls Video walls Super Thin Bezel Ultra-Thin Bezel Super Ultra-Thin Bezel Controller - With

## Office Automation

#### Smart Rayo Projector:

Providing machinery & software to digitally create, collect, store & manipulate data for office task.

Canon India has recently launched its portable and light-weight Rayo Mini projectors in India which projects directly from mobile phones or tablets.

"We have witnessed a shift in the usage pattern of projectors among Indian consumers which has led us to diversify in this space, launching a product that lets users screen where they want," Kazutada Kobayashi, President and CEO, Canon India, said in a statement.



**Kramer Devices** 



"With this defined and unique expansion to our portfolio, we foresee further development of our customer base in the country,"

With the further development in technologies NTIPL Promises to deliver cutting technologies to our Indian markets and to keep up with market trends in order to grow with you.

#### ADDING VALUES TO WORK

We the keen eye on improving the ease of access of video conferencing NTIPL is proud to announce its latest collaboration with Logitech and introduce our clients to the latest cutting edge technology products which will ease the Hassles.







Logitech Conference Cam BCC950

With emergence of new trends in conference technologies we are providing latest tools and methods for you stay ahead of the curve.



Logitech MeetUp

For instant conference room with your handy mobile phone



Logitech Mobile speaker phone - P710e

For small group meetings



Logitech Conference Cam BCC950



### Awards & Accolades

#### "In the arena of human life the honors and rewards fall to those who show their good qualities in action." – Aristotlehe.

We at Network Techlab (I) Pvt. Ltd. have always looked to push the envelope for providing our clientele with the best services and solutions. And that effort, hard-work and dedication has not gone unnoticed. Below are a few tokens of appreciations that have been showered on us by our clients.



Matrix Telecom I Security 2<sup>nd</sup> Position Security Business



Aruba Best Partner Fy17 - 18 Emerging Business West region



Nutanix Partner Bootcamp 2018 Best Order Manufacturing



Nutanix Partner Bootcamp 2018 Champions Of The Year

#### NEWSLETTER CONCEPTUALIZED BY

Network Techlab (I) Pvt. Ltd. 41, Sarvodaya Ind. Est., Off. Mahakali Caves Road, Andheri East, Mumbai - 400093

Phone: 022 6681 4141 Email : info@netlabindia.com Web : <u>www.netlabindia.com</u>

#### Presence :

Mumbai Navi | Mumbai | Bhiwandi | Pune | Banglore |Delhi | Vapi | Vadodara | Surat | Goa | Ahmedabad

